

SCOTT O'SULLIVAN

CONTACT

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Github

<https://github.com/ScottODev/scottosullivan/>

EDUCATION

Full Stack Developer Trainee

IT Career Switch

(September 2024 - November 2025)

Business Administration Level 2

IT Level 1

LAGAT College - Lincoln, Lincolnshire

(July 2018 - July 2019)

SKILLS

- HTML
- CSS
- Javascript
- jQuery
- Bootstrap
- React
- PHP
- MySQL
- Git & Github
- Python

PERSONAL SUMMARY:

I am a hard working and motivated individual with a passion for technology and an aptitude for problem solving. For the past year I have been completing a course through IT Career Switch to become a Full Stack Developer where I have gained knowledge of several languages. As a part of the course curriculum, I completed two real-world projects to specification Gazetteer & Company Directory, demonstrating my ability to deliver high quality projects whilst facing unfamiliar challenges and solving problems independently. I believe the skills I have established have grown my knowledge and equipped me well to contribute my varied skill-set in a development environment.

WORK EXPERIENCE:

Sales Negotiator

(June 2024 - February 2025)

Winkworth Estate Agents, Sleaford, Lincolnshire

- Orchestrated effective sale and purchase operations, achieving a track record of 5-star reviews from buyers and vendors
- Facilitated property viewings for prospective buyers
- Consistently achieved sales target every month
- Matched qualified buyers with suitable properties through needs analysis and comprehensive knowledge of the local market

Stock Controller

(September 2020 - June 2024)

Moy Park, Anwick, Sleaford, Lincolnshire

- Acquired extensive knowledge of Excel and SAP.
- Performed analyses on stock discrepancies using Excel and SAP, developing advanced problem-solving skills.
- Attained deputy-manager role based on high performance and led discussions with company director and finance manager to showcase our roles performance dashboard.
- Led team of seven in absence of manager, delivering comprehensive handover email detailing changes during shift.

Apprentice Sales Negotiator

(July 2018 - July 2019)

Winkworth Estate Agents, Sleaford, Lincolnshire

- Supported senior negotiators with property viewings, learning effective sales techniques and client engagement strategies
- Maintained accurate property records and updated listings on Rightmove, Zoopla and internal Reapit system.
- Assisted with client enquiries via phone, email and in-branch, providing property information and booking viewing appointments
- Shadowed valuations and negotiations to develop knowledge of the local property market and sales progression process